

NVIDIA Announces Financial Results for Fourth Quarter and Fiscal 2023

- Quarterly revenue of \$6.05 billion, down 21% from a year ago
- Fiscal-year revenue of \$27.0 billion, flat from a year ago
- Quarterly and annual return to shareholders of \$1.15 billion and \$10.44 billion, respectively

NVIDIA (NASDAQ: NVDA) today reported revenue for the fourth quarter ended January 29, 2023, of \$6.05 billion, down 21% from a year ago and up 2% from the previous quarter.

GAAP earnings per diluted share for the quarter were \$0.57, down 52% from a year ago and up 111% from the previous quarter. Non-GAAP earnings per diluted share were \$0.88, down 33% from a year ago and up 52% from the previous quarter.

For fiscal 2023, revenue was \$26.97 billion, flat from a year ago. GAAP earnings per diluted share were \$1.74, down 55% from a year ago. Non-GAAP earnings per diluted share were \$3.34, down 25% from a year ago.

"Al is at an inflection point, setting up for broad adoption reaching into every industry," said Jensen Huang, founder and CEO of NVIDIA. "From startups to major enterprises, we are seeing accelerated interest in the versatility and capabilities of generative AI.

"We are set to help customers take advantage of breakthroughs in generative AI and large language models. Our new AI supercomputer, with H100 and its Transformer Engine and Quantum-2 networking fabric, is in full production.

"Gaming is recovering from the post-pandemic downturn, with gamers enthusiastically embracing the new Ada architecture GPUs with AI neural rendering," he said.

NVIDIA AI Cloud Service Offerings

NVIDIA is partnering with leading cloud service providers to offer AI-as-a-service that provides enterprises access to NVIDIA's world-leading AI platform.

Customers will be able to engage each layer of NVIDIA AI – the AI supercomputer, acceleration libraries software or pretrained generative AI models – as a cloud service.

Using their browser, they will be able to engage an NVIDIA DGX[™] AI supercomputer through the NVIDIA DGX Cloud, which is already offered on Oracle Cloud Infrastructure, with Microsoft Azure, Google Cloud Platform and others expected soon. At the AI platform software layer, they will be able to access NVIDIA AI Enterprise for training and deploying large language models or other AI workloads. And at the AI-model-as-a-service layer, NVIDIA will offer its NeMo[™] and BioNeMo[™] customizable AI models to enterprise customers who want to build proprietary generative AI models and services for their businesses.

Further details will be shared at the company's GTC developer conference, taking place virtually March 20-23.

Return to Shareholders

During the fourth quarter of fiscal 2023, NVIDIA returned to shareholders \$1.15 billion in share repurchases and cash dividends, bringing the return in the fiscal year to \$10.44 billion.

NVIDIA will pay its next quarterly cash dividend of \$0.04 per share on March 29, 2023, to all shareholders of record on March 8, 2023.

Q4 Fiscal 2023 Summary

GAAP										
(\$ in millions, except earnings per share)	Q4 FY23	Q3 FY23	Q4 FY22	Q/Q	Y/Y					
Revenue	\$6,051	\$5,931	\$7,643	Up 2%	Down 21%					
Gross margin	63.3%	53.6%	65.4%	Up 9.7 pts	Down 2.1 pts					
Operating expenses	\$2,576	\$2,576	\$2,029		Up 27%					
Operating income	\$1,257	\$601	\$2,970	Up 109%	Down 58%					
Net income	\$1,414	\$680	\$3,003	Up 108%	Down 53%					

	\$0.57	\$0.27	\$1.18			1
Diluted earnings per share				Up 111%	Down 52%	

Non-GAAP											
(\$ in millions, except earnings per share)	Q4 FY23	Q3 FY23	Q4 FY22	Q/Q	Y/Y						
Revenue	\$6,051	\$5,931	\$7,643	Up 2%	Down 21%						
Gross margin	66.1%	56.1%	67.0%	Up 10.0 pts	Down 0.9 pts						
Operating expenses	\$1,775	\$1,793	\$1,447	Down 1%	Up 23%						
Operating income	\$2,224	\$1,536	\$3,677	Up 45%	Down 40%						
Net income	\$2,174	\$1,456	\$3,350	Up 49%	Down 35%						
Diluted earnings per share	\$0.88	\$0.58	\$1.32	Up 52%	Down 33%						

Fiscal 2023 Summary

GAAP									
(\$ in millions, except earnings per share)	FY23	FY22	Y/Y						
Revenue	\$26,974	\$26,914							
Gross margin	56.9%	64.9%	Down 8.0 pts						
Operating expenses	\$11,132	\$7,434	Up 50%						
Operating income	\$4,224	\$10,041	Down 58%						
Net income	\$4,368	\$9,752	Down 55%						
Diluted earnings per share	\$1.74	\$3.85	Down 55%						

Non-GAAP									
(\$ in millions, except earnings per share)	FY23	FY22	Y/Y						
Revenue	\$26,974	\$26,914							
Gross margin	59.2%	66.8%	Down 7.6 pts						
Operating expenses	\$6,925	\$5,279	Up 31%						
Operating income	\$9,040	\$12,690	Down 29%						
Net income	\$8,366	\$11,259	Down 26%						
Diluted earnings per share	\$3.34	\$4.44	Down 25%						

Outlook

NVIDIA's outlook for the first quarter of fiscal 2024 is as follows:

- Revenue is expected to be \$6.50 billion, plus or minus 2%.
- GAAP and non-GAAP gross margins are expected to be 64.1% and 66.5%, respectively, plus or minus 50 basis points.
- GAAP and non-GAAP operating expenses are expected to be approximately \$2.53 billion and \$1.78 billion, respectively.
- GAAP and non-GAAP other income and expense are expected to be an income of approximately \$50 million, excluding gains and losses from non-affiliated investments.
- GAAP and non-GAAP tax rates are expected to be 13.0%, plus or minus 1%, excluding any discrete items.

Highlights

NVIDIA achieved progress since its previous earnings announcement in these areas:

- Fourth-quarter revenue was \$3.62 billion, up 11% from a year ago and down 6% from the previous quarter. Fiscal-year revenue rose 41% to a record \$15.01 billion.
- Announced <u>a partnership with Deutsche Bank</u> to extend the use of AI in the financial-services sector.
- Launched, together with Dell Technologies, <u>15 next-generation Dell PowerEdge systems available with NVIDIA®</u> acceleration, enabling enterprises to use AI to efficiently transform their business.
- Announced that <u>NVIDIA A100 Tensor Core GPUs showed unrivaled throughput and top latency</u> in the latest STAC-ML benchmarks for financial services.

Gaming

- Fourth-quarter revenue was \$1.83 billion, down 46% from a year ago and up 16% from the previous quarter. Fiscal-year revenue was down 27% to \$9.07 billion.
- <u>Unveiled the GeForce RTX™ 40 Series for laptops</u>, providing the company's largest-ever generational leap in performance and power efficiency.
- Launched the GeForce RTX 4070 Ti, which is faster than the GeForce RTX 3090 Ti, featuring NVIDIA Ada Lovelace architecture and NVIDIA DLSS 3 technology.
- Announced that DLSS 3 is available on, or coming soon to, more than 50 games and apps including <u>Cyberpunk</u> <u>2077</u>, <u>Portal with RTX</u> and <u>Marvel's Spider-Man: Miles Morales</u>.
- Launched the <u>GeForce NOW™ Ultimate membership tier</u>, delivering GeForce RTX 4080-class performance with NVIDIA Reflex, full ray tracing and DLSS 3.
- Signed a <u>10-year agreement with Microsoft</u> to bring the Xbox PC game lineup, including *Minecraft, Halo* and *Flight Simulator*, to GeForce NOW. Following the close of Microsoft's Activision acquisition, GeForce NOW will add titles like *Call of Duty* and *Overwatch*.

Professional Visualization

- Fourth-quarter revenue was \$226 million, down 65% from a year ago and up 13% from the previous quarter. Fiscal-year revenue was down 27% to \$1.54 billion.
- Enhanced <u>NVIDIA Omniverse™ Enterprise's capabilities</u> to help teams build connected 3D pipelines and develop large-scale 3D works through increased performance, generational leaps in real-time RTX ray and path tracing, and streamlined workflows.
- Announced a <u>collaboration with Lockheed Martin</u> to build a digital twin of global weather conditions, enabling the U.S. National Oceanic and Atmospheric Administration to better monitor global environmental conditions, including extreme weather events.
- Shared news that <u>Mercedes-Benz is taking the next step to digitalize its production process</u>, using NVIDIA Omniverse to design and plan manufacturing and assembly facilities.

Automotive and Embedded

- Fourth-quarter revenue was a record \$294 million, up 135% from a year ago and up 17% from the previous quarter. Fiscal-year revenue rose 60% to a record \$903 million.
- Announced a <u>strategic partnership with Foxconn</u> to develop automated and autonomous vehicle platforms based on NVIDIA DRIVE Orin[™] and DRIVE Hyperion[™].
- Released major updates to the NVIDIA Isaac Sim[™] robotics simulation tool, including AI capabilities and cloud access, enabling the building and testing of virtual robots in realistic environments.

CFO Commentary

Commentary on the quarter by Colette Kress, NVIDIA's executive vice president and chief financial officer, is available at https://investor.nvidia.com/.

Conference Call and Webcast Information

NVIDIA will conduct a conference call with analysts and investors to discuss its fourth quarter and fiscal 2023 financial results and current financial prospects today at 2 p.m. Pacific time (5 p.m. Eastern time). A live webcast (listen-only mode) of the conference call will be accessible at NVIDIA's investor relations website, <u>https://investor.nvidia.com</u>. The webcast will be recorded and available for replay until NVIDIA's conference call to discuss its financial results for its first quarter of fiscal 2024.

Non-GAAP Measures

To supplement NVIDIA's condensed consolidated financial statements presented in accordance with GAAP, the company uses non-GAAP measures of certain components of financial performance. These non-GAAP measures include non-GAAP gross margin, non-GAAP operating expenses, non-GAAP income from operations, non-GAAP other income (expense), net, non-GAAP net income, non-GAAP net income, or earnings, per diluted share, and free cash flow. For NVIDIA's investors to be better able to compare its current results with those of previous periods, the company has shown a reconciliation of GAAP to non-GAAP financial measures. These reconciliations adjust the related GAAP financial measures to exclude acquisition termination costs, stock-based compensation expense, acquisition-related and other costs, contributions, IP-related costs, legal settlement costs, restructuring costs and other, gains and losses from non-affiliated

investments, interest expense related to amortization of debt discount, the associated tax impact of these items where applicable, foreign tax benefit and domestication tax adjustments. Free cash flow is calculated as GAAP net cash provided by operating activities less both purchases of property and equipment and intangible assets and principal payments on property and equipment and intangible assets. NVIDIA believes the presentation of its non-GAAP financial measures enhances the user's overall understanding of the company's historical financial performance. The presentation of the company's non-GAAP financial measures is not meant to be considered in isolation or as a substitute for the company's financial results prepared in accordance with GAAP, and the company's non-GAAP measures may be different from non-GAAP measures used by other companies.

NVIDIA CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In millions, except per share data)

		Three Mor	nths Er	nded		Twelve Mo	velve Months Ended			
	Jar	nuary 29,	Jar	nuary 30,	Ja	nuary 29,	Ja	nuary 30,		
		2023		2022		2023	2022			
Revenue	\$	6,051	\$	7,643	\$	26,974	\$	26,914		
Cost of revenue		2,218		2,644		11,618		9,439		
Gross profit		3,833		4,999		15,356		17,475		
Operating expenses										
Research and development		1,951		1,466		7,339		5,268		
Sales, general and administrative		625		563		2,440		2,166		
Acquisition termination cost		-		-		1,353		-		
Total operating expenses		2,576		2,029		11,132		7,434		
Income from operations		1,257		2,970		4,224		10,041		
Interest income		115		9		267		29		
Interest expense		(65)		(61)		(262)		(236)		
Other, net		(18)		(53)		(48)		107		
Other income (expense), net		32		(105)		(43)		(100)		
Income before income tax		1,289		2,865		4,181		9,941		
Income tax expense (benefit)		(125)		(138)		(187)		189		
Net income	\$	1,414	\$	3,003	\$	4,368	\$	9,752		
Net income per share:										
Basic	\$	0.57	\$	1.20	\$	1.76	\$	3.91		
Diluted	\$	0.57	\$	1.18	\$	1.74	\$	3.85		
Weighted average shares used in per share	computation	ו:								
Basic		2,464		2,504		2,487		2,496		
Diluted		2,477		2,545		2,507		2,535		

NVIDIA CORPORATION

CONDENSED CONSOLIDATED BALANCE SHEETS

(In millions)

2023 2022 ASSETS Current assets: Sasters Cash, cash equivalents and marketable securities \$ 13,296 \$ 21,208 Accounts receivable, net 3,827 4,650 Inventories 5,159 2,605 Prepaid expenses and other current assets 791 366 Total current assets 791 368 Property and equipment, net 3,807 2,778 Operating lease assets 1,038 829 Goodwill 4,372 4,349 Intangible assets, net 1,676 2,339 Deferred income tax assets 3,820 3,841 Total assets \$ 41,182 \$ 44,187 LIABILITIES AND SHAREHOLDERS' EQUITY \$ 1,783 \$ 1,783 Accounds payable \$ 1,193 \$ 1,783 Accound and other current liabilities 4,120 2,552 Short-term debt 1,250 - Total current liabilities 6,563 4,335 Long-term debt 9,703 10,946 Long-term debt 9,703		January 29,			January 30,		
Current assets: \$ 13,296 \$ 21,208 Accounts receivable, net 3,827 4,650 Inventories 5,159 2,605 Prepaid expenses and other current assets 791 366 Total current assets 791 366 Operating lease assets 23,073 28,829 Property and equipment, net 3,807 2,778 Operating lease assets 1,038 829 Goodwill 4,372 4,349 Intangible assets, net 1,676 2,339 Deferred income tax assets 3,396 1,222 Other assets 3,820 3,841 Total assets 3,820 3,841 Total assets 3,820 3,841 Total assets 3,820 3,841 Total assets 3,820 3,841 Current liabilities: 4,1182 \$ 44,187 LIABILITIES AND SHAREHOLDERS' EQUITY 2,552 \$ 5 1,783 4,783 Accrued and other current liabilities 4,120<			2023		2022		
Cash, cash equivalents and marketable securities \$ 13,296 \$ 21,208 Accounts receivable, net 3,827 4,650 Inventories 5,159 2,605 Prepaid expenses and other current assets 791 366 Total current assets 23,073 28,829 Property and equipment, net 3,807 2,778 Operating lease assets 1,038 829 Goodwill 4,372 4,349 Intangible assets, net 1,676 2,339 Deferred income tax assets 3,807 1,222 Other assets 3,820 3,841 Total assets 3,820 3,841 Val assets 4,187 \$ 44,187 LIABILITIES AND SHAREHOLDERS' EQUITY 4,120 2,552 Short-term debt 9,703 10,946 <t< th=""><th>ASSETS</th><th></th><th></th><th></th><th></th></t<>	ASSETS						
Accounts receivable, net 3,827 4,650 Inventories 5,159 2,605 Prepaid expenses and other current assets 791 366 Total current assets 23,073 28,829 Property and equipment, net 3,807 2,778 Operating lease assets 1,038 829 Goodwill 4,372 4,349 Intangible assets, net 1,676 2,339 Deferred income tax assets 3,396 1,222 Other assets 3,820 3,841 Total assets 3,820 3,841 Current liabilities: \$ 41,182 \$ 44,187 LIABILITIES AND SHAREHOLDERS' EQUITY \$ 1,783 Accounts payable \$ 1,933 1,783 Accourd and other current liabilities 4,120 2,552 - - - Total current liabilities 6,563 4,335 - - Long-term debt 9,703 10,946 - - Long-term debt 9,9703 10,946 - - Long-term liabilities 902 741<	Current assets:						
Inventories 5,159 2,605 Prepaid expenses and other current assets 791 366 Total current assets 23,073 28,829 Property and equipment, net 3,807 2,778 Operating lease assets 1,038 829 Goodwill 4,372 4,349 Intangible assets, net 1,676 2,339 Deferred income tax assets 3,396 1,222 Other assets 3,820 3,841 Total assets 3,820 3,841 Current liabilities: 3,820 3,841 Accounts payable \$ 1,193 \$ 1,783 Accrued and other current liabilities 4,120 2,552 Short-term debt 1,250 - Total current liabilities 6,563 4,335 Long-term debt 9,703 10,946 Long-term debt 9,902 741 Other long-term liabilities 1,913 1,553	Cash, cash equivalents and marketable securities	\$	13,296	\$	21,208		
Prepaid expenses and other current assets 791 366 Total current assets 23,073 28,829 Property and equipment, net 3,807 2,778 Operating lease assets 1,038 829 Goodwill 4,372 4,349 Intangible assets, net 1,676 2,339 Deferred income tax assets 3,396 1,222 Other assets 3,820 3,841 Total assets 3,820 3,841 Total assets 3,820 3,841 Current liabilities: 3,820 3,841 Accrued and other current liabilities 4,1162 \$ Accrued and other current liabilities 4,120 2,552 Short-term debt 1,250 Total current liabilities 4,335 Long-term debt 9,703 10,946 Long-term debt 9,02 741 Other long-term liabilities 1,913 1,553	Accounts receivable, net		3,827		4,650		
Total current assets 23,073 28,829 Property and equipment, net 3,807 2,778 Operating lease assets 1,038 829 Goodwill 4,372 4,349 Intangible assets, net 1,676 2,339 Deferred income tax assets 3,396 1,222 Other assets 3,820 3,841 Total assets 3,820 3,841 Total assets 3,820 3,841 Current liabilities: \$ 41,182 \$ 44,187 Accounts payable \$ 1,193 \$ 1,783 Accrued and other current liabilities 4,120 2,552 Short-term debt 1,250 - Total current liabilities 6,563 4,335 Long-term debt 9,703 10,946 Long-term debt 9,02 741 Other long-term liabilities 1,913 1,553	Inventories		5,159		2,605		
Property and equipment, net 3,807 2,778 Operating lease assets 1,038 829 Goodwill 4,372 4,349 Intangible assets, net 1,676 2,339 Deferred income tax assets 3,396 1,222 Other assets 3,396 1,222 Other assets 3,820 3,841 Total assets 3,820 3,841 ELABILITIES AND SHAREHOLDERS' EQUITY \$ 41,182 \$ 44,187 Current liabilities: 4,120 2,552 Accrued and other current liabilities 4,120 2,552 Short-term debt 1,250 - Total current liabilities 6,563 4,335 Long-term debt 9,703 10,946 Long-term debt 9,973 10,946 Long-term liabilities 902 741 Other long-term liabilities 1,913 1,553	Prepaid expenses and other current assets		791		366		
Operating lease assets 1,038 829 Goodwill 4,372 4,349 Intangible assets, net 1,676 2,339 Deferred income tax assets 3,396 1,222 Other assets 3,820 3,841 Total assets 3,820 3,841 Total assets \$ 41,182 \$ 44,187 LIABILITIES AND SHAREHOLDERS' EQUITY X X Current liabilities: 4,120 2,552 Accrued and other current liabilities 4,120 2,552 Short-term debt 1,250 - Total current liabilities 6,563 4,335 Long-term debt 9,703 10,946 Long-term operating lease liabilities 902 741 Other long-term liabilities 1,913 1,553	Total current assets		23,073		28,829		
Goodwill4,3724,349Intangible assets, net1,6762,339Deferred income tax assets3,3961,222Other assets3,8203,841Total assets\$ 41,182\$ 44,187LIABILITIES AND SHAREHOLDERS' EQUITYCurrent liabilities:Accounts payable\$ 1,193\$ 1,783Accrued and other current liabilities4,1202,552Short-term debt1,250-Total current liabilities6,5634,335Long-term operating lease liabilities902741Other long-term liabilities1,9131,553	Property and equipment, net		3,807		2,778		
Intangible assets, net1,6762,339Deferred income tax assets3,3961,222Other assets3,8203,841Total assets\$ 41,182\$ 44,187LIABILITIES AND SHAREHOLDERS' EQUITYCurrent liabilities: Accounts payable\$ 1,193\$ 1,783Accrued and other current liabilities4,1202,552Short-term debt1,250-Total current liabilities6,5634,335Long-term operating lease liabilities902741Other long-term liabilities1,9131,553	Operating lease assets		1,038		829		
Deferred income tax assets3,3961,222Other assets3,8203,841Total assets\$ 41,182\$ 44,187LIABILITIES AND SHAREHOLDERS' EQUITYCurrent liabilities: Accounts payable\$ 1,193\$ 1,783Accrued and other current liabilities4,1202,552Short-term debt1,250-Total current liabilities6,5634,335Long-term debt9,70310,946Long-term operating lease liabilities902741Other long-term liabilities1,9131,553	Goodwill		4,372		4,349		
Other assets3,8203,841Total assets\$41,182\$44,187LIABILITIES AND SHAREHOLDERS' EQUITYCurrent liabilities: </td <td>Intangible assets, net</td> <td></td> <td>1,676</td> <td></td> <td>2,339</td>	Intangible assets, net		1,676		2,339		
Total assets\$41,182\$44,187LIABILITIES AND SHAREHOLDERS' EQUITYCurrent liabilities: Accounts payable\$1,193\$1,783Accound and other current liabilities4,1202,5522,552Short-term debt1,250Total current liabilities6,5634,335Long-term debt9,70310,946Long-term operating lease liabilities902741Other long-term liabilities1,9131,553	Deferred income tax assets		3,396		1,222		
LIABILITIES AND SHAREHOLDERS' EQUITYCurrent liabilities: Accounts payable\$ 1,193\$ 1,783Accounts payable\$ 1,193\$ 1,783Accrued and other current liabilities4,1202,552Short-term debt1,250-Total current liabilities6,5634,335Long-term debt9,70310,946Long-term operating lease liabilities902741Other long-term liabilities1,9131,553	Other assets		3,820		3,841		
Current liabilities:Accounts payable\$ 1,193\$ 1,783Accrued and other current liabilities4,1202,552Short-term debt1,250-Total current liabilities6,5634,335Long-term debt9,70310,946Long-term operating lease liabilities902741Other long-term liabilities1,9131,553	Total assets	\$	41,182	\$	44,187		
Accounts payable\$1,193\$1,783Accrued and other current liabilities4,1202,552Short-term debt1,250-Total current liabilities6,5634,335Long-term debt9,70310,946Long-term operating lease liabilities902741Other long-term liabilities1,9131,553	LIABILITIES AND SHAREHOLDERS' EQUITY						
Accrued and other current liabilities4,1202,552Short-term debt1,250-Total current liabilities6,5634,335Long-term debt9,70310,946Long-term operating lease liabilities902741Other long-term liabilities1,9131,553	Current liabilities:						
Short-term debt1,250-Total current liabilities6,5634,335Long-term debt9,70310,946Long-term operating lease liabilities902741Other long-term liabilities1,9131,553	Accounts payable	\$	1,193	\$	1,783		
Total current liabilities6,5634,335Long-term debt9,70310,946Long-term operating lease liabilities902741Other long-term liabilities1,9131,553	Accrued and other current liabilities		4,120		2,552		
Long-term debt9,70310,946Long-term operating lease liabilities902741Other long-term liabilities1,9131,553	Short-term debt		1,250		-		
Long-term operating lease liabilities902741Other long-term liabilities1,9131,553	Total current liabilities		6,563		4,335		
Other long-term liabilities 1,913 1,553	Long-term debt		9,703		10,946		
	Long-term operating lease liabilities		902		741		
Total liabilities 10 0.81 17 575	Other long-term liabilities		1,913		1,553		
19,001 17,373	Total liabilities		19,081		17,575		
Shareholders' equity 22,101 26,612	Shareholders' equity		22,101		26,612		
Total liabilities and shareholders' equity \$ 41,182 \$ 44,187	Total liabilities and shareholders' equity	\$	41,182	\$	44,187		

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In millions)

	Three Mor	nths Ended	Twelve Months Ended					
	January 29,	January 30,	January 29	January 30,				
	2023	2022	2023	2022				
Cash flows from operating activities:								
Net income	\$ 1,414	\$ 3,003	\$ 4,368	\$ 9,752				
Adjustments to reconcile net income to net cash								
provided by operating activities:								
Stock based compensation expense	738	551	2,709	\$ 2,004				
Depreciation and amortization	426	309	1,544	1,174				
(Gain) losses on investments in non affiliates, net	10	53	45	(100)				
Deferred income taxes	(647)	(225)	(2,164)	(406)				
Acquisition termination cost	-	-	1,353	-				
Other	20	21	(7)	47				
Changes in operating assets and liabilities, net of acquisitions:								
Accounts receivable	1,081	(692)	822	(2,215)				
Inventories	(706)	(374)	(2,554)	(774)				
Prepaid expenses and other assets	(210)	(158)	(1,517)	(1,715)				
Accounts payable	(193)	183	(551)	568				
Accrued liabilities and other current liabilities	166	423	1,341	581				
Other long-term liabilities	150	(61)	252	192				
Net cash provided by operating activities	2,249	3,033	5,641	9,108				
Cash flows from investing activities:								
Proceeds from maturities of marketable securities	2,633	7,417	19,425	15,197				
Proceeds from sales of marketable securities	-	107	1,806	1,023				
Purchases of marketable securities	(2,133)	(8,767)	(11,897)	(24,787)				
Purchase related to property and equipment and intangible assets	(509)	(273)	(1,833)	(976)				
Acquisitions, net of cash acquired	-	(60)	(49)	(263)				
Investments and other, net	5	(11)	(77)	(24)				
Net cash provided by (used in) investing activities	(4)	(1,587)	7,375	(9,830)				
Cash flows from financing activities:								
Proceeds related to employee stock plans	5	4	355	281				
Payments related to repurchases of common stock	(1,212)	-	(10,039)	-				
Payments related to tax on restricted stock								

units	(344)	(622)	(1,475)	(1,904)
Dividends paid	(98)	(100)	(398)	(399)
Principal payments on property and equipment and intangible assets	(4)	(21)	(58)	(83)
Issuance of debt, net of issuance costs	-	-	-	4,977
Repayment of debt	-	-	-	(1,000)
Other	(3)	(5)	(2)	(7)
Net cash provided by (used in) financing activities	(1,656)	(744)	(11,617)	1,865
Change in cash and cash equivalents	589	702	1,399	1,143
Cash and cash equivalents at beginning of period	2,800	1,288	1,990	847
Cash and cash equivalents at end of period	\$ 3,389	\$ 1,990	\$ 3,389	\$ 1,990

NVIDIA CORPORATION

RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES

(In millions, except per share data)

	Three Months Ended						Twelve Months Ended			
	Jan	nuary 29,	Oc	October 30, January 30,		Ja	nuary 29,	January 30,		
		2023	2022		2022		2023		2022	
GAAP gross profit	\$	3,833	\$	3,177	\$	4,999	\$	15,356	\$	17,475
GAAP gross margin		63.3%		53.6%		65.4%		56.9%		64.9%
Acquisition-related and other costs (A) Stock-based compensation		120		120		86		455		344
expense (B)		30		32		39		138		141
IP-related costs		16		-		-		16		9
Non-GAAP gross profit	\$	3,999	\$	3,329	\$	5,124	\$	15,965	\$	17,969
Non-GAAP gross margin		66.1%		56.1%		67.0%		59.2%		66.8%
GAAP operating expenses	\$	2,576	\$	2,576	\$	2,029	\$	11,132	\$	7,434
Stock-based compensation expense (B)		(709)		(713)		(512)		(2,572)		(1,863)
Acquisition-related and other costs (A)		(54)		(54)		(70)		(219)		(292)
Restructuring costs and other		(38)		(16)		-		(54)		-
Acquisition termination cost		-		-		-		(1,353)		-
Legal settlement costs		-		-		-		(7)		-
Contributions		-		-		-		(2)		-
Non-GAAP operating expenses	\$	1,775	\$	1,793	\$	1,447	\$	6,925	\$	5,279

GAAP income from operations	\$ 1,257	\$ 601	\$ 2,970	\$ 4,224	\$ 10,041
Total impact of non-GAAP adjustments to income from					
operations	967	935	707	4,816	2,649
Non-GAAP income from operations	\$ 2,224	\$ 1,536	\$ 3,677	\$ 9,040	\$ 12,690
GAAP other income (expense), net	\$ 32	\$ 12	\$ (105)	\$ (43)	\$ (100)
(Gains) losses from non-affiliated investments	10	11	53	45	(99)
Interest expense related to amortization of debt discount	1	1	-	5	3
Non-GAAP other income (expense), net	\$ 43	\$ 24	\$ (52)	\$ 7	\$ (196)
GAAP net income	\$ 1,414	\$ 680	\$ 3,003	\$ 4,368	\$ 9,752
Total pre-tax impact of non-GAAP adjustments	978	947	760	4,865	2,553
Income tax impact of non-GAAP adjustments (C)	(218)	(171)	(330)	(867)	(712)
Domestication tax adjustments	-	-	7	-	(244)
Foreign tax benefit	-	-	(90)	-	(90)
Non-GAAP net income	\$ 2,174	\$ 1,456	\$ 3,350	\$ 8,366	\$ 11,259
Diluted net income per share					
GAAP	\$ 0.57	\$ 0.27	\$ 1.18	\$ 1.74	\$ 3.85
Non-GAAP	\$ 0.88	\$ 0.58	\$ 1.32	\$ 3.34	\$ 4.44
Weighted average shares used in diluted net income per share					
computation	2,477	2,499	2,545	2,507	2,535
GAAP net cash provided by operating activities	\$ 2,249	\$ 392	\$ 3,033	\$ 5,641	\$ 9,108
Purchases related to property and equipment and intangible assets	(509)	(530)	(273)	(1,833)	(976)
Principal payments on property and equipment and intangible assets	(4)	(18)	(21)	(58)	(83)
Free cash flow	\$ 1,736	\$ (156)	\$ 2,739	\$ 3,750	\$ 8,049

(A) Acquisition-related and other costs are comprised of amortization of intangible assets, transaction costs, and certain compensation charges and are included in the following line items:

	Jan	uary 29,	Octo	ober 30,	Janu	ary 30,	Jan	uary 29,	Jan	uary 30,
	2023		:	2022 2022		2023		2022		
Cost of revenue	\$	120	\$	120	\$	86	\$	455	\$	344
Research and development	\$	10	\$	10	\$	9	\$	39	\$	19
Sales, general and administrative	\$	44	\$	44	\$	61	\$	180	\$	273

(B) Stock-based compensation

consists of the following:

	Three Months Ended						Twelve Months Ended			
	January 29, 2023		October 30, 2022		January 30, 2022		January 29, 2023		January 30, 2022	
Cost of revenue	\$	30	\$	32	\$	39	\$	138	\$	141
Research and development	\$	527	\$	530	\$	362	\$	1,892	\$	1,298
Sales, general and administrative	\$	182	\$	183	\$	150	\$	680	\$	565

(C) Income tax impact of non-GAAP adjustments, including the recognition of excess tax benefits or deficiencies related to stock-based compensation under GAAP accounting standard (ASU 2016-09).

NVIDIA CORPORATION

RECONCILIATION OF GAAP TO NON-GAAP OUTLOOK

	Q1 FY2024 Outlook (\$ in millions)	
GAAP gross margin		64.1%
Impact of stock-based compensation expense, acquisition-related costs, and other costs		2.4%
Non-GAAP gross margin		66.5%
GAAP operating expenses	\$	2,525
Stock-based compensation expense, acquisition-related costs, and other costs		(750)
Non-GAAP operating expenses	\$	1,775

About NVIDIA

Since its founding in 1993, <u>NVIDIA</u> (NASDAQ: NVDA) has been a pioneer in accelerated computing. The company's invention of the GPU in 1999 sparked the growth of the PC gaming market, redefined computer graphics, ignited the era of modern AI and is fueling the creation of the metaverse. NVIDIA is now a full-stack computing company with data-center-scale offerings that are reshaping industry. More information at <u>https://nvidianews.nvidia.com/</u>.

Certain statements in this press release including, but not limited to, statements as to: AI being at an inflection point, setting up for broad adoption reaching into every industry; seeing accelerated interest in the versatility and capabilities of generative AI; NVIDIA being set to help customers take advantage of breakthroughs in generative AI and large language models; NVIDIA's new AI supercomputer being in full production; gaming recovering from the post-pandemic downturn; gamers enthusiastically embracing the new Ada architecture GPUs with AI neural rendering; partnering with leading cloud service providers to offer NVIDIA AI cloud service; customers being able to engage each layer of NVIDIA AI – the AI supercomputer,

acceleration libraries software or pretrained generative AI models - as a cloud service; NVIDIA's next quarterly cash dividend; NVIDIA's financial outlook and expected tax rates for the first quarter of fiscal 2024; the benefits, impact, performance, and availability of our products and technologies, including the NVIDIA AI as a cloud service, GeForce RTX 40 Series, GeForce RTX 4070 Ti, DLSS 3, GeForce RTX 3090 Ti, NVIDIA Ada Lovelace, GeForce NOW Ultimate membership tier, GeForce RTX 4080, NVIDIA Reflex, NVIDIA Omniverse Enterprise, NVIDIA DRIVE Orin and DRIVE Hyperion, and NVIDIA Isaac Sim; and the benefits and impact of our collaborations with Deutsche Bank, Dell Technologies, Lockheed Martin, Microsoft, Mercedes-Benz and Foxconn are forward-looking statements that are subject to risks and uncertainties that could cause results to be materially different than expectations. Important factors that could cause actual results to differ materially include: global economic conditions; our reliance on third parties to manufacture, assemble, package and test our products: the impact of technological development and competition: development of new products and technologies or enhancements to our existing product and technologies; market acceptance of our products or our partners' products; design, manufacturing or software defects; changes in consumer preferences or demands; changes in industry standards and interfaces; unexpected loss of performance of our products or technologies when integrated into systems; as well as other factors detailed from time to time in the most recent reports NVIDIA files with the Securities and Exchange Commission, or SEC, including, but not limited to, its annual report on Form 10-K and quarterly reports on Form 10-Q. Copies of reports filed with the SEC are posted on the company's website and are available from NVIDIA without charge. These forward-looking statements are not guarantees of future performance and speak only as of the date hereof, and, except as required by law, NVIDIA disclaims any obligation to update these forward-looking statements to reflect future events or circumstances.

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